

Process and Meetings that Make a Difference

Many organizations offer facilitation services. Some are much more effective than others. The Allison Group's approach makes a significant difference.

- Pre-program work that enables participants to develop a shared platform
- Processes that engage participants so that they work together long after “the event”
- An end-to-end process that begins before the facilitation meetings and continues after them
- Uses a wide variety of facilitation technologies based on decades of experience and the latest research
- A facilitator that brings balance—not an agenda—into the room and who responds to the group not a fixed plan
- Attention to the environment so that it supports participant engagement



Common Goals for Facilitation

- **To generate ideas and plans that work**

*I wanted to thank you. There was an amazing amount of material presented and a great deal to think about. The group was impressed. **Thank you again, I know this will have an impact.***

—President and Creative Director, Russell Design Associates

- **To work on difficult issues**

*I would absolutely be a reference for The Allison Group. **Thanks for helping us do some difficult work together.***

—Chief, Management and Administrative Support Staff, U.S. Government Department

- **To reenergize a group in tough times**

*I cannot thank you enough for all the work you've done for us and the impact it has already had on board and staff. Over and above all the specific benefits (clearer direction, beginning steps of a plan...) is the fact that **we all feel less demoralized and more hopeful** and excited about the organization and its future.*

—Executive Director, Dancing in the Streets

- **To save time as a result of facilitation**

***You saved us months.** Thanks to your breadth of knowledge and adeptness, you came in with less notice than anyone could imagine and effectively moved us forward."*

—Member Steering Committee, Preservation Vision NYC

- **To improve or create the ability to work together without being directed**

*Unlike the previous year, where it took 6 months for people to work together, as a result of your program, **this year people got to know each other and started working together right away.***

—Director, Treasury Executive Institute, U.S. Department of the Treasury

Participant Goals

- **To contribute to ideas in a setting that brings confidence**

*I was surprised, frankly, at **how well you fit into our culture**. You felt like one of us, with different, much-needed skills and some external perspective.*

—Business Head, Research and Development, Hewlett-Packard

- **Not to feel cooped up, embarrassed (no group hugs), or like they are wasting their time**

*I can't tell you how **FABULOUS** that meeting was.... **Even though I was tired from the long work week, I left feeling buoyed and happy** to be a part of this organization.*

—Member Board of Directors, Dancing in the Streets



Examples of Facilitation Services

Facilitation can be useful in a wide variety of situations. Here are some examples of projects we've worked on:

- For a global technology company, facilitated discussions whether or not to continue or close down an expensive line of research which shows promise but is not on target
- For a government agency with a long history of internal competition during a change of administration, enabled 15 senior managers to create a vision and supporting principles which they used to shape the transition
- For a visionary taskforce, brought together emerging leaders to create not only a shared platform but also sufficient connection so that the group became self starting.
- For a global financial institution after two rounds of demoralizing layoffs, worked with the remaining team to mourn and move on, reconfiguring their approach and reigniting enthusiasm.
- For a group of social entrepreneurs, helped them to coalesce around a clear mission and vision and to develop the foundation which enabled them to group their fledgling organization into a well-funded force for change.

The Allison Group is a New York City-based international consulting group which works with organizations to improve their capacity to generate positive results in rapidly-changing environments.

Satisfied clients include the Administrative Office of the US Courts, Citibank, Hewlett Packard, iStar Financial, Microsoft, and US Department of Treasury. We will be happy to provide individual references, so you can speak directly to our clients.